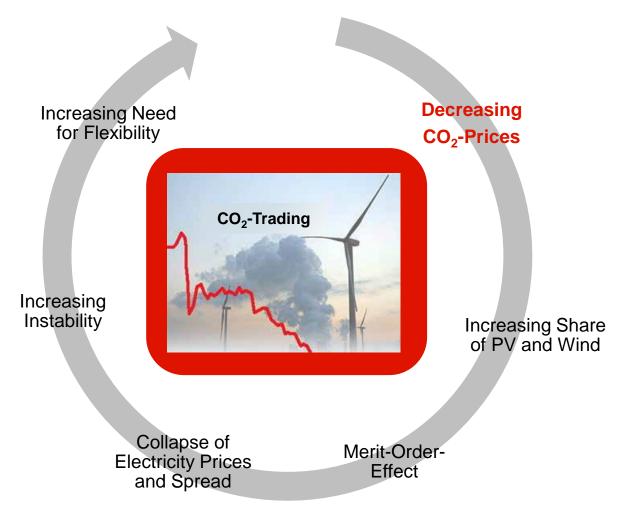
Design Changes to Better Integrate Demand Side Management and Flexibility into Electricity Markets

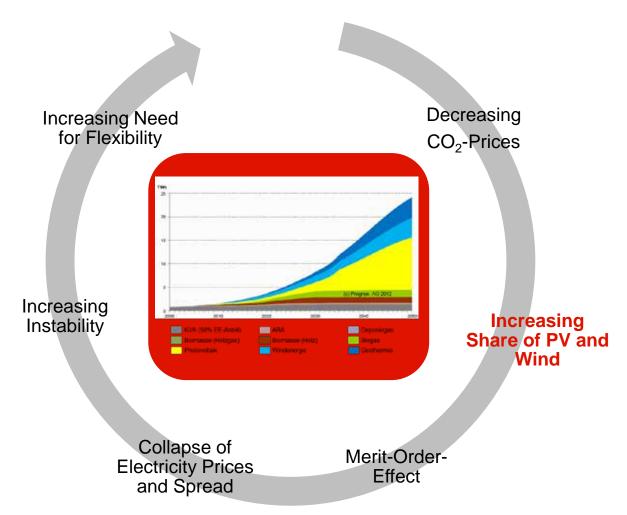
Arthur Janssen, Head of Market Development & Design Lausanne, 10th September 2015

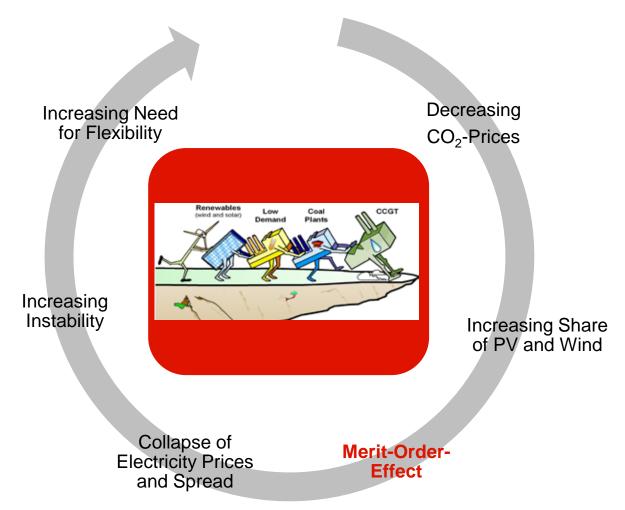
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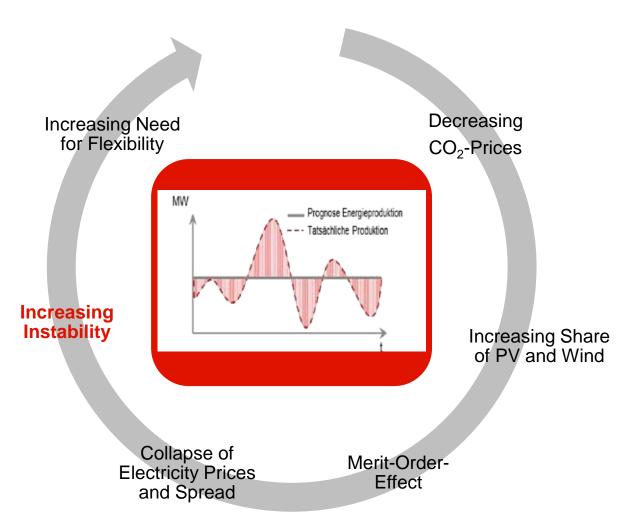
| 01 | Current Market Challenges |
|----|------------------------------------|
| 02 | Potential for Flexibility |
| 03 | Developing Markets for Flexibility |

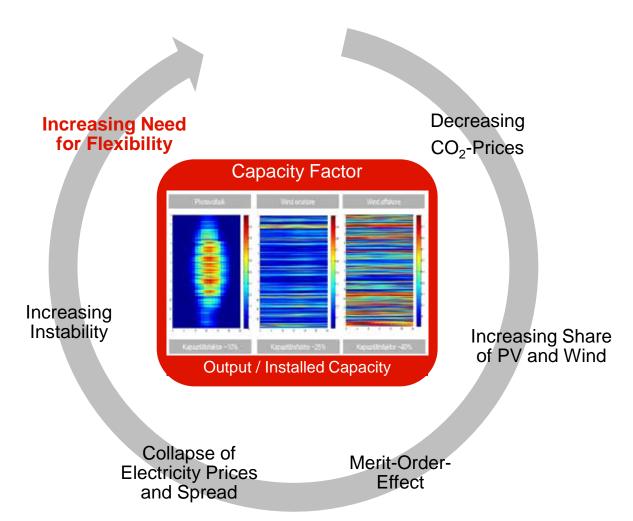


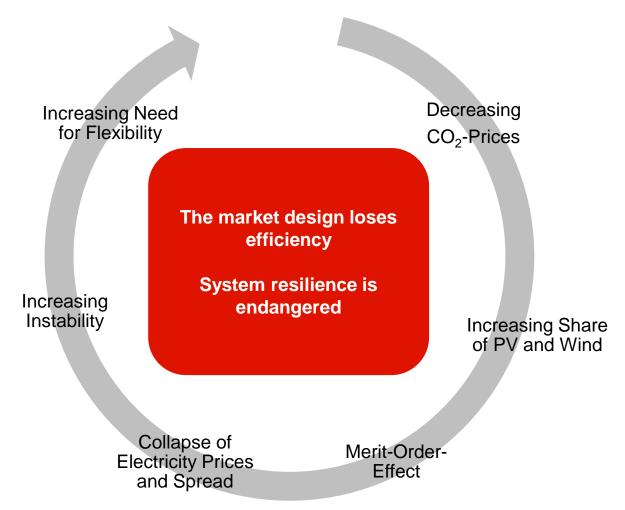






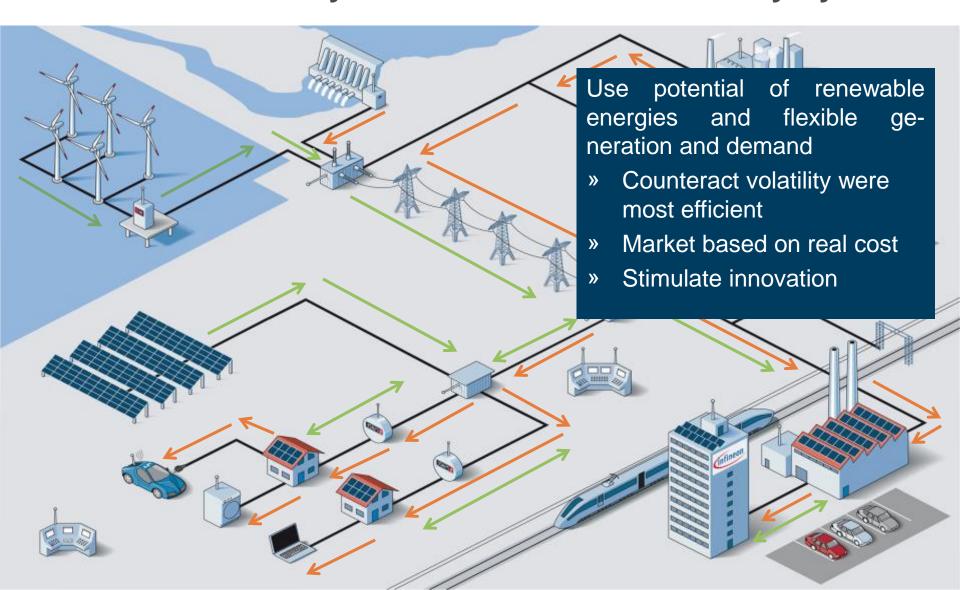






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Note: A Possible Layout of Tomorrow's Electricity System



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| O1 Current Market Cha | llenges |
|-----------------------|---------|
|-----------------------|---------|

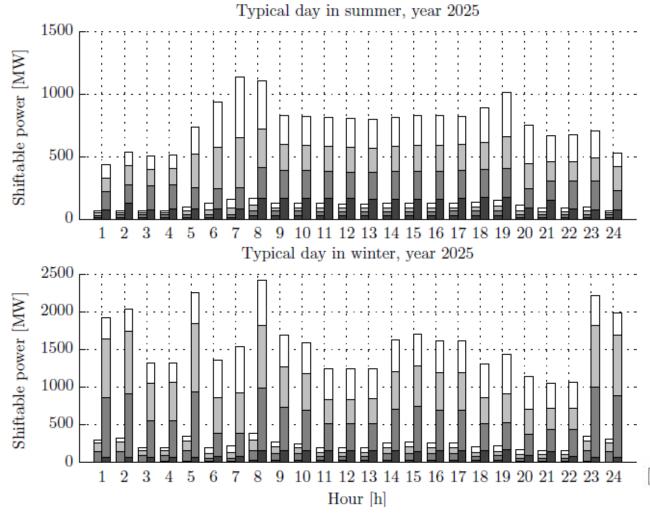
Potential for Flexibility

Developing Markets for Flexibility

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Uncertain Demand Response Development in Switzerland

Estimation of potential in residential sector, inkl. smart meter installation



- Potential of DSR. taking account of **RES and Smart** Meter expansion
- More potential in winter: Heating
- But difference between progressive and conservative scenarios very large

What will be the Role of Demand Response in the Market?

Potential applications:

- Individual grid tariff optimization !?
- Congestion management in the distribution grid!
- Balancing role with Ancillary Service Markets!
- Provision of Adequacy to the energy system !?
- Marketing at Spot Wholesale Market?

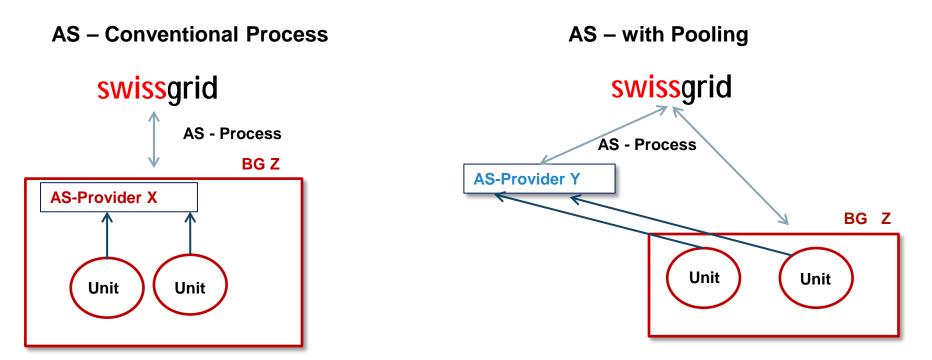




Swiss Pooling Concept – Ancillary Services

Concept allows

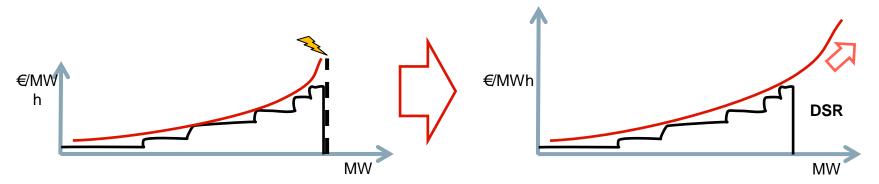
- the Balance Group simpler way to offer Ancillary Services to Swissgrid
- the pooling of technical units in the Grid Level 5 (50 kV) and Grid Level 7 (400 V)



Example: Demand-side Response Promote Adequacy

- Today's merit order curve gives a limited price signal.
- Without capacity market, installed production capacity will eventually hit consumption.
- Extreme prices and system collapse are very close.

- Large capacities of demand-side response could lead to a "liquid" market with occasional high prices.
- High prices give a price signal to more demand-side and production investments ¹⁾.
- A stable and innovative system could be reached.



Extreme prices not set by production cost, but customer value!

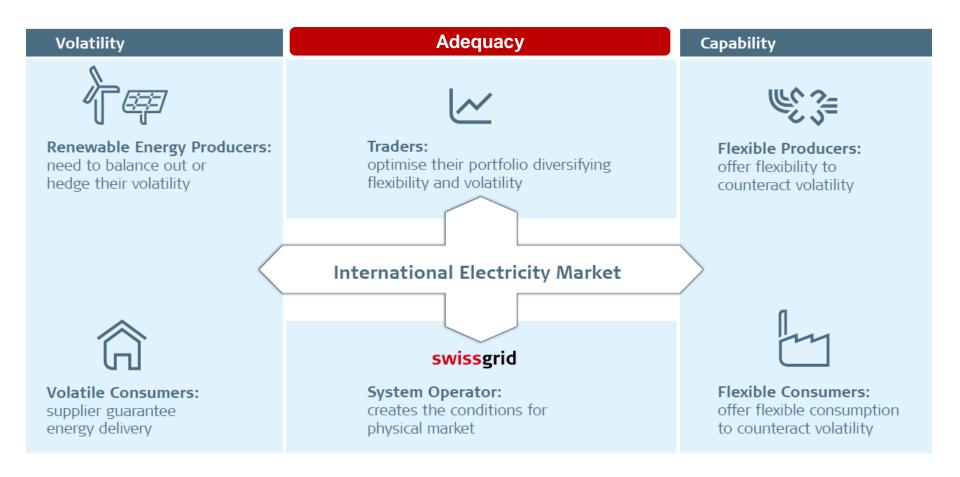
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| 03 | Developing Markets for Flexibility |
|----|------------------------------------|
| 02 | Potential for Flexibility |
| 01 | Current Market Challenges |



Aspects of a Future Market for Flexibility



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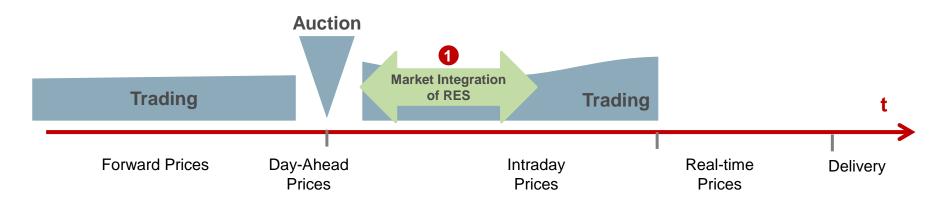


Trading Process Today







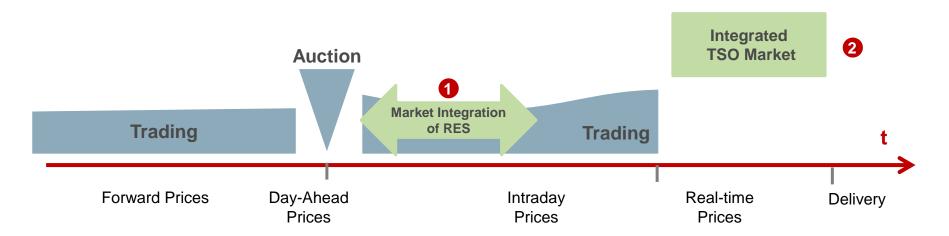


- 1
- » Adapting the current Market Design to allow renewable integration
- » Renewable producers are to correctly forecast their feed-in and hedge their volatility in order to improve system security and economic efficiency

2



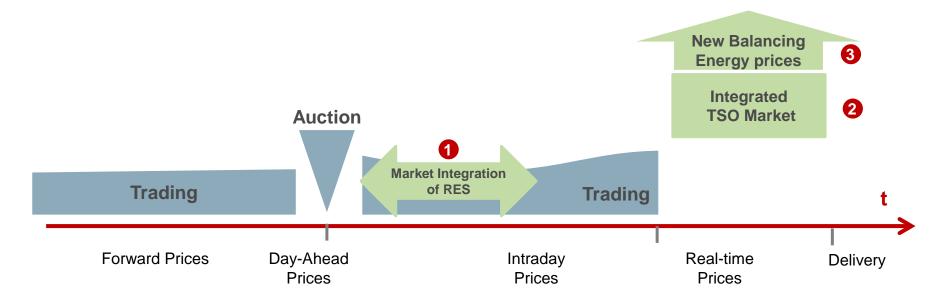




- » Harmonizing TSO products on a new TSO marketplace
- » Concentration of the procurement of tertiary, redispatch-energy as well as further internationally exchanged TSO products on one single market place in real-time timeframe



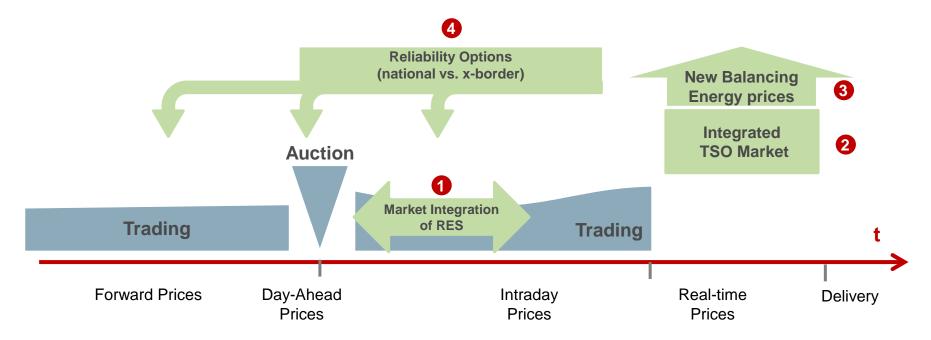




- Introduction of costs-by-cause principle and strengthen responsibility for balancing groups
 - » Implementing a transparent real-time full marginal cost mechanism, to create an efficient scarcity price towards balancing groups





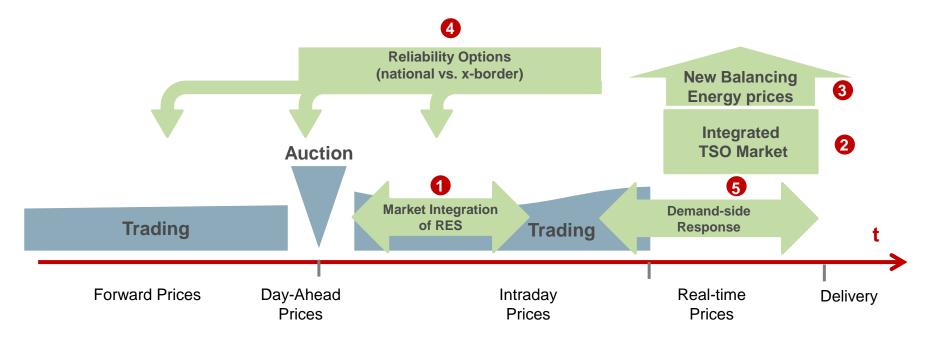


- » Establishment of real-time market for reliability options
- » Implementation of decentralised reliability options allows also foreign market players to participate in the mechanism, provided that appropriate cross-border hedges are available.

5







- » From a centralized generation system to a decentralized prosumer system
- » Further development of pooling concept for flexible loads by supplying customer flexibility on the balancing energy and wholesale market

A common goal:



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